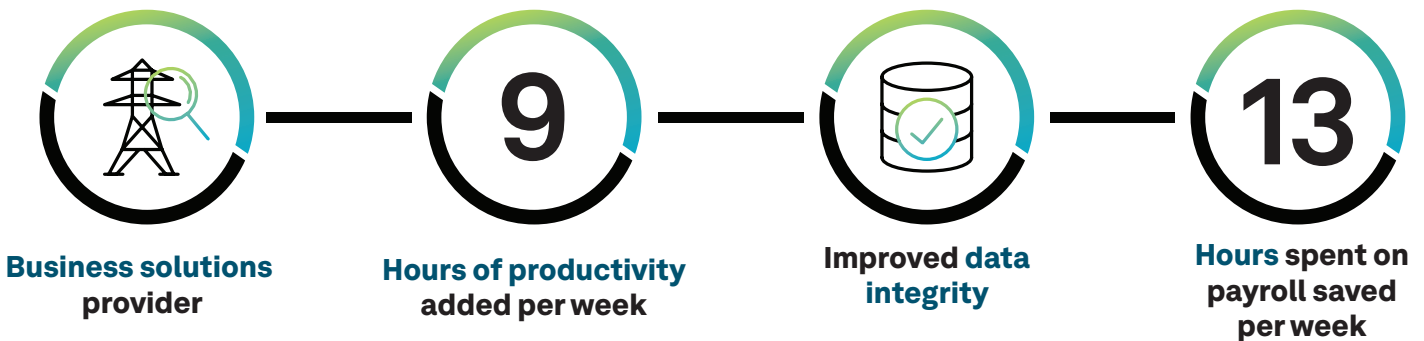




Streamlining payroll and improving cashflow with Xalt Integration



Kidwell

Kidwell is a trusted business solutions provider serving organizations across the U.S. Midwest. Known for its slogan, “See beyond the technology to what’s possible,” Kidwell streamlines, secures and simplifies customers’ daily operations by providing fully integrated technology systems.

The challenge

With customers in multiple locations, Kidwell maintains a distributed workforce. Payroll had become extremely complex, and the company faced multiple challenges with their time-intensive, 35-step, manual payroll process.

This cumbersome process required every task to be entered twice and information to be pulled from three separate databases, since the ERP system was not integrated with the payroll system. The extensive amount of manual data entry was vulnerable to errors and often resulted in a delayed billing cycle, impacting client relations and cash flow.

Key issues:

- Lack of integration between systems resulted in unacceptably high administrative overhead.
- The existing workflow required a 35-step data entry and validation process.
- Data re-entry was labor-intensive.
- Manual processes had a high margin of error.
- Delayed billing cycles affected client relations and negatively impacted cash flow.



We used to call our old process the ‘jenga tower,’ because if one thing went wrong we had to start the entire payroll process over.”

- Vice President Operations, Kidwell



It [our success] speaks to the entire infrastructure of what Xalt does and why it's so successful. It's not about the product you're selling and fitting my business into your product, like many other developers. With Xalt, it's about what do you want to do, and they will help you do that!"

- Vice President Operations, Kidwell

The solution

To resolve Kidwell's most pressing payroll challenges, Xalt Integration from Hexagon's Xalt Solutions was used to integrate Kidwell's two systems, Autotask and Spectrum. Xalt Integration synchronized the information that resided in both systems, eliminating process duplication, increasing efficiency, minimizing errors and alleviating the reliance on manual input.

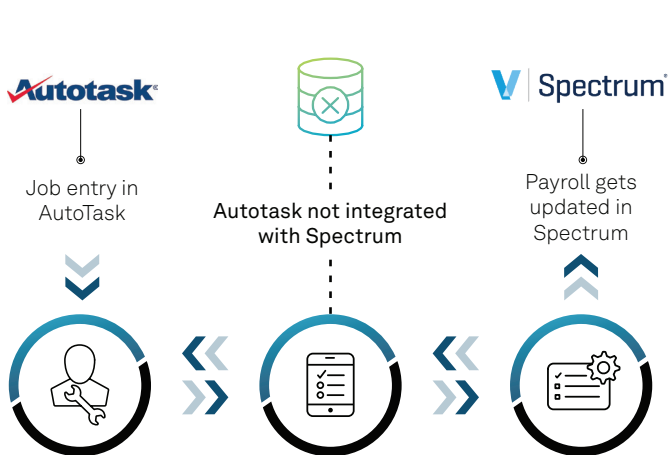


Xalt Solutions' impact:

- Automated payroll system
- Reduced admin overhead
- Shorter billing cycle
- Improved cash flow
- Better data integrity
- Efficient payroll process of only 30 minutes
- Reliable, accurate, easy-to-manipulate data
- Simple, repeatable, trainable process
- Real-time visibility of project costing and status
- Ability of executive leadership to focus on strategic initiatives

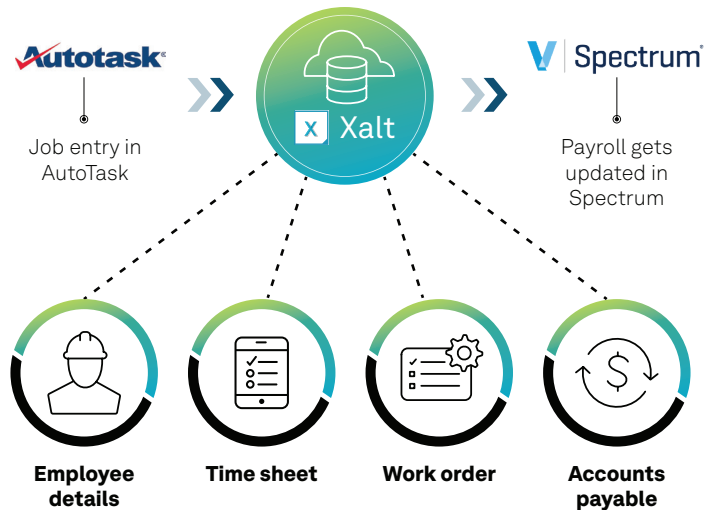
Old process

35-step manual process for data entry & validation



New process with Xalt Integration

Xalt integrates with Spectrum to automate the service, payroll and billing process.



To learn more about Xalt Solutions and how we can resolve your most challenging workflow processes, visit us at <http://www.hexagonxalt.com>.